

LS DIESEL
 Layton Seggebruch
 Owner

**Stock up for next year on
 Discounted winter products!**

220 N. 10th Ave., Hoopeston (217) 283-5537



Steak Fry
Friday, May 1
 5:30-8 p.m.
American Legion

*Just in time for
 Mother's Day*

Save **10%** off
 everything in the store
Excluding Keepers and Harmony Kingdom

**Look for other
 in-store specials!**

*Can't decide what to get Mom?
 How about a gift certificate?*

Visa - MasterCard
 Use our Lay-away plan



For Keeps
 301 E. Main, Hoopeston
 (217) 283-4400

Lourdine Florek
 owner/publisher

Just the Facts[©]

Thursday, April 30, 1998
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P.O. Box 441, Hoopeston, IL. 60942 **www.justthefacts.**

Phone/Fax
 (217) 283-9348

Home-based electronics business offers service, right price

If there's no vision on your telly and your tuner won't, Quentin Morgan can help.

Morgan, of Hoopeston, recently opened Morgan Electronics, a home-based business offering televisions, satellite dishes and other electronics.

Morgan Electronics doesn't have a big showroom. In fact, Morgan shows his product line through catalogs. But if customers don't mind thumbing through pages and can wait 24 hours for their purchases, they can save money.

For example, a 57-inch Pioneer television was recently sale priced at a Champaign store for \$5,400. "My everyday price is \$3,800," Morgan said. "On big screen

TVs, you can usually count on paying \$1,000 less."

Low overhead and a desire to save money for customers keeps Morgan's prices low. "These big electronics stores make a killing," he said. "I'm not out to make a killing."

Morgan Electronics carries name brands, such as Pioneer, Panasonic and Magnavox. In the satellite line, he carries Dish Network products. The brands were chosen because of their quality and also because they are not carried by other local electronics sellers.

Morgan said he is not able to sell all products for less. On small televisions, such as 13-inch models, sale prices

See **ELECTRONICS** on other side

Briefly

Officers elected to pension board

Hoopeston Police Sgt. Joe Gaffney and Officer Steve Bane were elected Friday as trustees to the city's police pension fund committee.

The two, elected by their fellow officers, join Alderman Bill Goodwine, Chalmers Flint and retired chief Orval Kaag on the committee.

The group meets quarterly to review investments made with pension funds. As of April 1, the fund held \$2,041,153, said city accountant Mary Lou Smith.

Teacher Appreciation

The Hoopeston Chamber of Commerce will host Teacher Appreciation Day from 4-6:30 p.m. Thursday at McMurray Insurance. Refreshments will be served.



Full Effect

Hair and Nail Salon

(217) 283-HAIR (4247)

★Cuts ★Colors ★Highlighting
 ★Perms ★Manicures ★Acrylic Nails

Cemetery Flowers

Lots of choices of monument
 saddles, urns, vases, hanging
 baskets, silk flowers and silk bushes

Flowers & Gifts by Molly Culbert

702 W. Main, Hoopeston 283-5578 Open 7 Days!

**Garden as it dries out
 this weekend.**




We'll be here with
**flower and vegetable plants
 and seeds.**

Flowers & Gifts by Molly Culbert
 702 W. Main, Hoopeston 283-5578 Open 7 Days!

HOWELL'S FLOOR CARE

Save **\$20** Up to
 on any **3 rooms** 400 sq. ft.
 of Carpet Cleaning
Free estimates

**For 10 Days
 and 10 DAYS ONLY**

In-Store Rebate

\$75

on all Dish Network satellite systems

Starting at: **\$199**

less Rebate: **\$ 75**

You Pay: **\$124**

and get two months programming
FREE

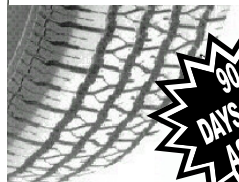
Morgan Electronics
(217) 283-6982

Spring Super Savings



Custom 428
40,000 Mi. Warranty

SIZE	PRICE
P155/80R1.....	24.95
P165/80R13.....	26.95
P175/R80R13.....	28.95
P185/80R13.....	30.95
P185/75R14.....	32.95
P205/75R14.....	34.95
P205/75R15.....	35.95
P215/75R15.....	36.95
P225/75R15.....	38.95
P235/75R15.....	40.95



90
DAYS SAME
AS CASH

NEAL TIRE AND AUTO SERVICE

ROGER BURTON

Store Manager

214 E. Penn St.
Hoopeston (217) 283-5571

Electronics continued from other side

at area stores may be less the price he can offer. "I have no problem telling someone 'yeah, you're going to pay \$10 to \$15 more and get it the same day,'" he said.

In fact, Morgan encourages customers to visit other stores. First, he said, customers who see products at store showrooms can write down the product number of a particular piece, which he will then order. Second, getting prices from other stores shows customers how much a big-store markup is compared with his prices.

While price is important to Morgan, so is quality. "I won't sell anything that I don't feel is a quality product," he said. "Everything is top-of-the-line. I won't sell what some people call 'cheater electronics.'"

Cheater electronics, he explained, are those products made by a big-name manufacturer but sold

under a different name. "I carry the actual main line," he said.

Morgan also strives for customer satisfaction. If, for example, the television you ordered isn't quite what you had in mind, Morgan will return it. And for customers not quite sure what they want, Morgan will discuss their needs and make recommendations from his product lines.

He also performs installations on large screen televisions and satellite dishes at fees lower than those charged by other companies.

While he now can get electronics at reasonable prices, Morgan said he, like other consumers, has paid more than he had to when buying products at large stores.

He admitted paying too much for a Panasonic camcorder from an area store. "When I got my

catalogs and saw what it cost, my jaw hit the ground. It just makes you feel dumb."

The business is a sideline for Morgan, who works at an area fence company, but he hopes his new venture will grow. "I think there's a need for this in Hoopeston," he said.

Not all people will be comfortable purchasing a product without actually seeing it. And many people want to bring the product home the same day. But, Morgan said, the wait will be worth it to those who want quality products at lower costs. "I just want people to give me a chance," he said.

Morgan Electronics may be reached at (217) 283-

Classifieds

HELP WANTED

HOOPESTON MIGRANT HEAD START is now accepting applications for the following positions:

Family Partnership Coordinator: must be fluent in written and spoken Spanish and English, must have valid driver's license, current car insurance and dependable vehicle. Prefer candidate with computer experience, prefer 6 hours of social work training. Experience with Head Start and the farmworker population is also preferred.

Health Services Coordinator: must be fluent in written and spoken Spanish and English, prefer college course work in nursing, public health or related field. Must have valid license, dependable car and current car insurance. Computer skills helpful.

Teacher: must have current Child Development Associate, associate or bachelor degree in Early Childhood education. Fluent in Spanish not required but preferred.

Send resume to Hoopeston Migrant Head Start, P.O. Box 136, Wellington, IL. 60973. Call (815) 984-3706 for further information. EOE Ending date is May 6, 1998. 117-126

RUMMAGE SALES

Huge sidewalk sale. 100s of \$1 items. 100s of 25 cent items. \$1 pairs of shoes. Lots of other great deals. Friday, 10 a.m. -5:30 p.m., Saturday, 10 a.m.-2 p.m. Brianna's Baby Shop, downtown Hoopeston.

May 2, 7-3. Clothes, furniture, bikes, exercise equipment, portable basketball hoop and more. 701 E. Washington, Hoopeston.



Police News



The white Ford tailgate found Monday was claimed Tuesday.

Hoopeston fire and police personnel were called at

Obituaries

ANDERSON - Audrey L. Anderson, 83, of Champaign, formerly of the East Lynn area, died at 11:58 a.m. Tuesday, April 28, 1998, at Crestview Healthcare Center, Clinton. Funeral services will be at 2:30 p.m. Friday at the Hamilton-Orr Funeral Home. Burial will be in East Lynn Cemetery. Visitation will be 1-2:30 p.m. Friday. Memorials are suggested to the Hays Center, 1311 W. Church St., Champaign, IL.

SMELT FRY

Smelt Dinner

\$5



Plate of Smelt

\$3

HOOPESTON VFW

Saturday, March 2 1-6 p.m.

Open to the public

In the Hospital



Hoopeston Community Memorial Hospital

April 28, 1998

Admitted: Margaret Kaeb, Cissna Park.

Discharged: none.

Weather



Partly sunny with a chance of showers today. High 67. Tonight, chance of showers. Low 50. Tomorrow, mostly cloudy. high 73, low 54.

For current weather conditions, call the **Hoopeston Weather Line** at (217) 283-6221.